



The Wilshire Group

Revenue Cycle and
EHR Integration Expertise

*Experience you can trust,
results you can count on*

AWG
THE WILSHIRE GROUP

WHAT WE OFFER

The Wilshire Group brings the optimal blend of industry-leading IT and operational experience to meet your organizational needs.

ABOUT US

The Wilshire Group is a healthcare consulting firm with decades of experience implementing healthcare information technology. Our team has worked in key operational and leadership roles to achieve impactful improvements and enduring success.

BETTER YOUR BUSINESS

We will help you leverage your technology and operational workflows to improve staff satisfaction, increase efficiency, and realize your full financial returns.

WHAT WE DO

Revenue Cycle & EHR Systems Integration



REVENUE INTEGRITY/ /CENTRAL BILLING OFFICE

Optimize revenue recognition by integrating with clinical modules, reducing denials, and improving financial performance



PATIENT ACCESS

Streamline your revenue cycle with efficient and intuitive front-end processes



CLINICAL SOLUTIONS

Improve quality of care, and financial results through system integration, standardization, automation, and efficiency



HEALTH INFORMATION SERVICES

Enhancing system design and workflow to gain health information efficiencies with integrated revenue cycle workflow

OUR MISSION

We partner with clients to support their mission and financial health, by solving their most complex challenges at the intersection of operations and technology.

REVENUE INTEGRITY

- ✓ Net Revenue Investigation
 - Reduce Revenue leakage
- ✓ CDM/Charge Master Services
- ✓ Strategic Pricing Initiatives
- ✓ Accelerate Cash Flow
- ✓ Contract Overpayments and Underpayments
- ✓ Denial Management & Analysis
- ✓ Complete Revenue Cycle Optimization
 - Make the system do the work
 - “One-Touch” resolution

PATIENT ACCESS

- ✓ Real Time Eligibility
- ✓ Front End Payment Collection
- ✓ Authorizations and Referral Patterns
- ✓ Patient Self-Service Functions
- ✓ Operational Transformation
- ✓ Scheduling Accuracy and Utilization

CLINICAL SOLUTIONS

- ✓ Award-winning quality improvement initiatives
- ✓ Provider EHR automation & efficiency
- ✓ Increased charge capture & revenue integrity
- ✓ Streamlined documentation & ordering
- ✓ Enhanced computerized decision support
- ✓ Perioperative integration & supply costs
- ✓ Emergency room & continuum of care management

HEALTH INFORMATION SERVICES

- ✓ Coding System and Workflow Efficiency
- ✓ Project Management: 3M 360 Encompass
- ✓ HIM System Workflow Design & Build
- ✓ Clinical Documentation Integrity
- ✓ Outpatient Coding Compliance
- ✓ Simple Visit Coding (SVC)

**20 PERCENT
INCREASE TO STAFF
PRODUCTIVITY**

10% reduction
to candidate
for billing

**10% REDUCTION TO
OPEN DENIALS**

**DECREASE
DENIALS BY 50%**

**INCREASE
FRONT-END
COLLECTIONS BY 25%**

**REDUCE COSTS, IMPROVE
CARE, SEE MORE PATIENTS**

**INCREASE 1%
NET REVENUE | REDUCE EHR
TIME BY 25%**

**20% INCREASE
IN CODING
PRODUCTIVITY | Reduce coding
claims edits by
10%-15%**

Enhance secondary diagnoses
capture rate by 10 percent



JOIN OUR LIST OF HIGHLY SATISFIED CLIENT PARTNERS!

Cedars-Sinai Medical Center

Los Angeles, CA

Kaiser Permanente NW

Portland, OR

Mercy Health Partners

Cincinnati, OH

LCMC Health

New Orleans, LA

Providence Health & Services

Renton, WA

Loma Linda Health

Loma Linda, CA

MD Anderson

Houston, TX

Harris Health

Houston, TX

Vanderbilt

Nashville, TN

Community Hospital of the Monterey Peninsula

Monterey, CA

Sisters of Charity

Denver, CO

Stanford Health Care

Stanford, CA

SUCCESS STORIES

“ ”

Barb Manor

VP of Health Information
Management

Sisters of Charity of
Leavenworth Health

Our experience in working with The Wilshire Group was extremely positive. (They have) a way of presenting information that creates collaboration and informs us of Epic best practices in an educational fashion. The Wilshire Group's experience in Epic and in revenue cycle is top notch.

Evan D. Martin

Director Revenue Integrity and
Chargemaster Service

Providence Health & Services

The Wilshire Group is uniquely knowledgeable about revenue cycle functions. Their team knows how to fully integrate and develop long lasting, efficient and achievable outcomes in long and short-term time frames.

Amber L. Wingo

Administrative Director of IT
Patient Access & Revenue Cycle
Systems

Harris Health System

Hank, Thea, Gretchen and team run a top notch organization. My organization had a major issue within HIM, I called TWG and they sent Jenn Krebs. She came in, cleaned up our issues, upgraded our modules and set us up for success!

*See for yourself! Reach out to
schedule a consultation.*

info@thewilshiregroup.net
(310) 699-2017





LET'S CHAT!

Your solution needs a personal touch. Good thing we're personal people. Reach out and talk to a real person.

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